|                           |                                       |  | Properties available for Sa                     |  |                                |
|---------------------------|---------------------------------------|--|---|--|--------------------------------|
| Property<br>Type          | 1 Excellent Properties                | 2 Good Properties                                  | 3  Decent Properties                            | 4 Not Preferred Properties   | Property<br>Choice is<br>Yours |
|                           |                                       |  |   |  |                                |
| 2. Access to  Main Road   | On Main Road<br>Near to Main Road     | On Main Road<br>Near Main Road / Within 0.5 Kms    | Near Main Road<br>Within 2Kms from Main Road    | Near to Main Road<br>Within 2 Kms / Interior                       |                                |
| 3. Amenities              | All Amenities Nearby                  | All Amenities Nearby                               | All Amenities Nearby Basic Ameneties Nearby     | All Amenities Nearby Basic Ameneties Nearby / Interior             |                                |
| 4. Road Widh              | 40 Feet & Above                       | 30 Feet & Above                                    | 20 Feet & Above                                 | Below 20 Feet  |                                |
| 5. Frontage               | High - 60 Feet & above                | Good - 30 to 60 Feet                               | Decent - 20 to 40 Feet                          | Below 20 Feet  |                                |
| 5. Corner Plot Directions | North East<br>North West / South East | North East / North West<br>South East / South West | North East / North West South East / South West | North East / North West South East / South West                    |                                |
| 7. Center Plot Directions | North / East / South                  | North / East / South / West                        | North / East / South / West                     | North / East / South / West  |                                |
| 3. Shape / Size           | Square / Rectangle                    | Square / Rectangle                                 | Square / Rectangle / Slight Cross               | Square / Rectangle / Slight Cross High Cross (Irregular)           |                                |
| 9. Approval               | CMDA / DTCP                           | CMDA / DTCP  | CMDA / DTCP / Regularised Plots                 | CMDA / DTCP / Regularised Plots Un Approved                        |                                |
| 10. Title                 | Clear                                 | Clear  | Clear<br>Rectifiable Error in Document          | Clear / Rectifiable Error in Document Double Document / Litigation |                                |
| Rank & Price TAG          | 10 / 10<br>Expensive                  | 9 / 10<br>Value for Money                          | 8 / 10<br>Affordable                            | Below 8 Cheap but not the Best                                     |                                |

| Seller Vs Property Price |   |  |   |  |                      |  |  |  |  |
|--------------------------|---|--|---|--|----------------------|--|--|--|--|
| Seller Type              | Well-bred Seller  | Potential Seller   | Desperate Seller  | Smart Seller   | Price<br>Expectation |  |  |  |  |
| Seller's Status          | <ol> <li>Well Settled</li> <li>No Commitment</li> <li>Bought for High Price</li> <li>Power Holder / Trader</li> </ol> | <ol> <li>Common Expectation</li> <li>Not to Sell below Market Price</li> <li>Less Desperation / Commitment</li> <li>Recent Purchase so look out for<br/>Decent Appreciation.</li> <li>Better Investment Options</li> </ol> | <ol> <li>Desperation due to Marriage /<br/>Education / Construction /<br/>New Investment, etc.,</li> <li>Decent Expectation due to<br/>Good Appreciation</li> <li>Rectifiable Error in Documents</li> </ol> | <ol> <li>Located in Passage / Narrow Road</li> <li>Cross (Not Square or Rectangle)</li> <li>Unpleasant / Interior Location</li> <li>Issues with Property Records</li> <li>Litigation / Double Document</li> <li>High Desperation / Commitment</li> </ol> |                      |  |  |  |  |
| Seller's Price           | Fancy / High Price  | Market Price   | Reasonable Price  | Cheap / Low Price  |                      |  |  |  |  |